



Developing a funding proposal with OSS Watch

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OSS Watch

- Open Source Advisory Service
- JISC Funded
- FE and HE



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OSS Watch

- Unbiased information
- Consultancy services
- Evaluation of open source
- Software community development
- Bid writing
- Sustainability advice



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Why aim for sustainability

- Bid reviewers increasingly look for value
- Added value to wider community
- Continue when funding is used up
- JISC have led the way
 - Open source policy
 - Rapid innovation call - OSS Watch



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Achieving sustainability

- Encourage active and diverse community
- Takes time
- Embed community friendliness from start
- Often start with only core team
 - Talking to yourself
- OSS Watch will guide you



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Sustainability benefits

- Survive members leaving (even you)
- Gain skills and resource
- New exploitation routes through partners
- Unexpected innovation



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Open Development

- The life blood of open source
- Look beyond the licence



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During the bid process

- Engage OSS Watch as soon as possible
- Share your draft proposal
- Understand and evaluate open options
- Connect you with other projects
- Decide if open is 'for you'





Practicing open development

- Develop understanding of open dev.
- Install working low overhead processes
- May support your bid – letter or paragraph



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After the bid process

- Periodic community health check
- Advise on community growth
- On Occasion we may join community
 - Kick start
 - Learn, document and move on





Open Development is...
a method of cost reduction

*“provide significant opportunities
for vendors and users to lower
their total cost of ownership and
increase returns on investment.”*



(Gartner)
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Open Development is...
a quality assurance process

“a development method for software that harnesses the power of distributed peer review and transparency of process.”

(Open Source Initiative)

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Open Development is...

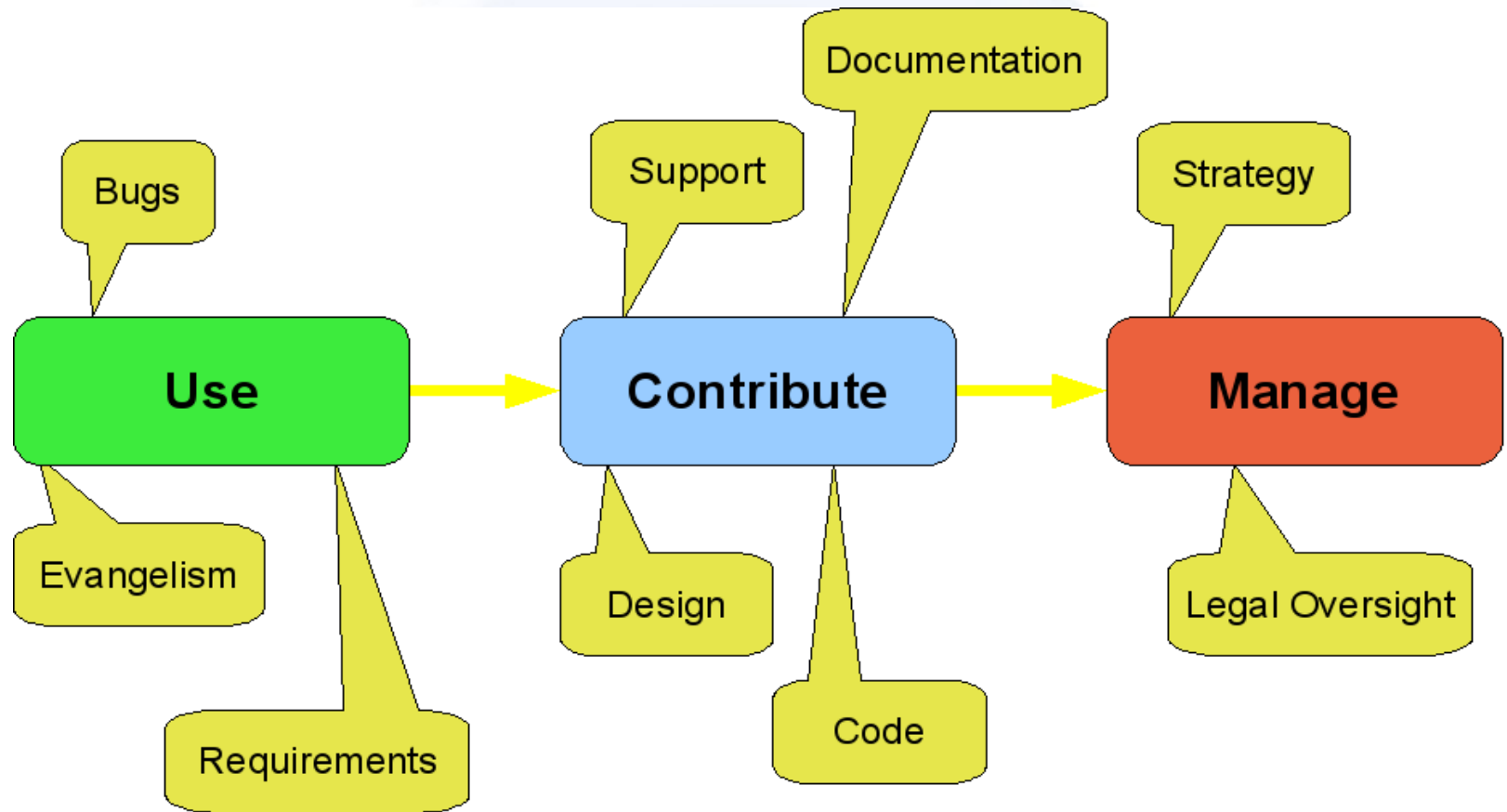
a route to sustainability

“The Apache Web server has an estimated value of over £5M (ohloh.net). The Apache Software Foundation has never paid a single developer. All contributions have come from a wide community with diverse, and user targeted, funding sources.”



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(Ross Gardler)

OSS Watch





In more detail

- How development impacts sustainability
- Explore collaborations
- Implement a governance model
- Use popular community tools
- Understand copyright and IP
- Appreciate the value of CLAs



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And finally...

- Select an appropriate licence



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